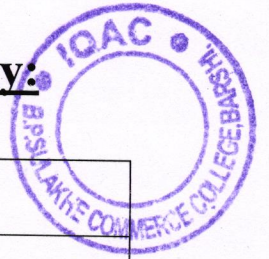


B. P. Sulakhe Commerce College Barshi.

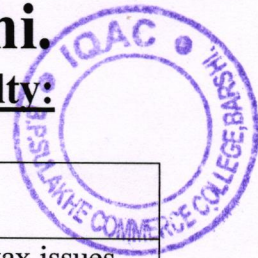
➤ Programme Outcomes of the Commerce faculty:



Name of the Programme	Programme Outcomes
B.Com.	<p>After completing three years for the Bachelor in Commerce (B.Com.) programme,</p> <ol style="list-style-type: none">1. To develop a thorough understanding of the fundamentals of the commerce concepts and conventions.2. To appraise practical insights into various job- oriented fields of studies like marketing, advertising and management.3. To build business acumen, analytical skills, financial literacy, and managerial skills through the study of various courses of commerce stream.4. To improve the knowledge base which will be instrumental in pursuing higher studies in the field of Commerce and Business administration5. To formulate an aptitude towards research in the field of commerce and finance6. To develop numerical abilities of students.7. Inculcate writing skills and business correspondence.8. Create awareness of law and Legislations related to commerce and business.9. Introduce recent trends in Business, Organizations and Industries.10. Acquire practical skills related to marketing, insurance, banking and other business.11. To apply thoroughly the provisions of Income Tax Act, 1961 to compute tax liability of Individual Tax Payers
M.Com.	<p>After completing three years Master in Commerce (M Com.) Programme,</p> <ol style="list-style-type: none">1. To provide competent young men and women with necessary Knowledge, skills, values and attitudes to occupy good positions in jobs and business.2. To nature entrepreneurial skills among young generation and make them effective change agents.3. To develop proactive thinking so as to perform effectively in the dynamic socio-economic and business ecosystem.4. To contribute towards better accounting practices in the country and the world by offering quality accounting education.5. Provide master level knowledge of Accountancy, Costing, Auditing, Management Accounting PG course

**Shri Shivaji Shikshan Prasarak Mandal Barshi's,
B. P. Sulakhe Commerce College Barshi.**

➤ Programme Specific Outcomes of the Commerce faculty:

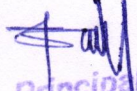


Name of the Programme	Programme Specific Outcomes
B.Com.	<ol style="list-style-type: none"> 1. Students will be able to demonstrate progressive learning of various tax issues and tax forms related to individuals. Students will be able to demonstrate knowledge in setting up a computerized set of accounting books. 2. Students will demonstrate the values of progressive affective domain development, the role of accounting in society and business. 3. Students will have relevant financial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in the business. 4. Students will learn relevant managerial accounting career skills, applying both quantitative and qualitative knowledge to their future careers in the business. 5. Learners will gain thorough systematic and subject skills within various disciplines of commerce, business, accounting, economics, finance, auditing and marketing 6. Learners will be able to recognize the features and roles of businessmen, entrepreneurs, managers, consultants, which will help learners to possess knowledge and other soft skills and to react aptly when confronted with critical decision making. 7. Learners will be able to prove proficiency with the ability to engage in competitive exams like CA, CS, ICWA and other courses. 8. Learners will acquire skills like effective communication, decision making problem solving day to day business affaires 9. Learners will be involved in various co-curricular activities to demonstrate the relevance of foundational and theoretical knowledge of their academic major and gain practical exposure. 10. Learners can also acquire practical skills such as tax consultants, audit assistants and other financial support services. 11. Learners will be able to do higher education and advance research in the field of commerce and finance.
M.Com	<ol style="list-style-type: none"> 1. The program provides the students advanced knowledge in the field of business and management and also enables the students to acquire the basic skills required for carrying out business activities, Research, stock market operations, accounting practices, etc. 2. The program also provides them with adequate knowledge and skill to provide

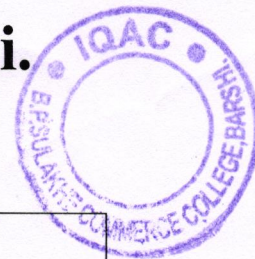
consultancy services in finance and marketing. Similarly after completion of the program students can confidently prepare for NET, SET, and other competitive examinations of their choice.


IQAC Coordinator
B.P.Sulakhe Commerce College
Barshi-413411




Principal
B.P.Sulakhe Commerce
College, Barshi-413411

B. P. Sulakhe Commerce College Barshi.



➤ Course Outcomes of the Commerce faculty:

Name of the Course	Course Outcomes
B. Com. I – English Comp.	<ol style="list-style-type: none">1. Students of the undergraduate level will be able to use the skills in English in their day to day life.2. They will learn to use interview skills, comprehension skills successfully.3. Students will learn human values, professional ethics, gender equality through this course.4. This course will improve their vocabulary and communication skills.
B. Com. I – Financial Accounting	<ol style="list-style-type: none">1. Develop and understand the nature and purpose of financial statements in relationship to decision making2. Develop the ability to use the fundamental accounting equation to analyze the impact of business transactions on an organization's accounting records and financial statements.3. Develop the ability to use a basic accounting system to create (record, classify, and summarize) the data needed to solve a variety of business problems.4. Develop the ability to use accounting concepts, principles, and frameworks to analyze and communicate effectively a variety of audiences.5. Develop the ability to use accounting information to solve a variety of business problems.6. Develop the ability to interact well with team members.
B. Com. I – Insurance	<ol style="list-style-type: none">1. To facilitate the students to acquire knowledge of fundamentals of Insurance.



2. To create awareness about procedural part in Life Insurance business.
3. To build consciousness among the students to become a Life Insurance Agent.
4. To enhance the students knowledge of General Insurance.
5. To provide information about procedural in General Insurance business.
6. To provide information for students regarding recent trends in Insurance Sector.

B. Com. I – Principles of Marketing

1. Students will be aware about marketing practices available in India
2. Students will be aware of Conceptual and Fundamental knowledge of markets and its functioning.
3. Subject will provide package of skills relevant to practice.
4. It will provide marketing research methodology.

B. Com. I – Principles of Business Management

1. Demonstrate professional communication and Behavior.
2. Observe and evaluate the influence of historical forces on the current practice of management.
3. Identify and evaluate social responsibility and ethical issues related to business situations and logically articulate own positions on such issues.
4. Explain how organizations adapt to an uncertain environment and identify techniques managers use to influence and control the internal environment.
5. Practice the process of management's four functions: planning, organizing, leading and controlling.
6. Identify and properly use vocabularies to articulate the management of the field within one's own position on a specific management



	<p>issue and communicate effectively with varied audiences.</p> <ol style="list-style-type: none">7. Evaluate leadership styles to anticipate the consequences of each leadership style.8. Gather and analyze both qualitative and quantitative information to isolate issues and formulate best control methods.
B. Com. I – Business Economics	<ol style="list-style-type: none">1. Understand comparative advantage.2. Use supply and demand curves to analyze the impact of taxes etc on consumer surplus and market efficiency.3. Understand how to evaluate macro economic conditions such as unemployment, inflation and growth.
B.Com I – Business Mathematics	<ol style="list-style-type: none">1. Familiarize with the basic concepts of Business Mathematics and a hands on practice of the various mathematical tools and techniques.2. Boost quantitative thinking and develop numerical abilities.3. Acquainting students with the emerging issues in business, trade and commerce regarding analyzing business facts.4. Enable them to improve their logical reasoning ability and interpretation of various business results.5. Describe the concept of Annuity and its types.6. Introduce determinants as well as matrices and study their applications in real life.7. Understand Linear Programming Program and use them to take effective decisions.8. Get the knowledge of preliminaries of ratio, Proportion and Progression.
B. Com. II – English Comp.	<ol style="list-style-type: none">1. Student's vocabulary will be enriched and their communication skills would be enhanced after completing the course.2. They will learn to use interview skills,